

QUESTIONS FROM BIDDERS

Main changes/issues addressed:

1. Bidders will only be delivering to Harare and are no longer required to deliver to the regions. DIRCO will provide details regarding the warehouse to the successful bidder. It is therefore not the responsibility of the service provider to have a storage facilities in Harare. SBD 3.1 (Pricing Schedule) has been amended accordingly.
2. The closing date for the tender is 19 June 2020.

1. SheDad Holdings & Foundation

Question 1. Are NPOs allowed to bid for this tender?

- **Yes. However, bidders should be registered on the Central Supplier Database.**

Question 2. Are foreign companies allowed to bid, in this case a Zim based milling company? (That will source the maize meal in South Africa) or are we allowed to partner with a Zim based company?

- **No, foreign companies cannot bid as they cannot register on Central Supplier Database**

Question 3. I understand the maize meal will go to Harare first before being dispatched to Chimanimani, does Dirco have a warehouse in Harare or is it our duty to have the storage facilities based in Harare?

- **Bidders will only be delivering to Harare and are no longer required to deliver to the regions. DIRCO will provide details regarding the warehouse to the successful bidder. It is therefore not the responsibility of the service provider to have a storage facilities in Harare. SBD 3.1 (Pricing Schedule) has been amended accordingly.**
- **Warehouse address will be provided to the successful bidder**

Question 4. Do service providers cater for the customs duty or Dirco will provide a Duty Free Certificate seeing that this is for the Cyclone Victims?

- **Bidders must arrange all necessary logistics activities by themselves including all costs for customs clearances. DIRCO will facilitate for the ease of movement of Humanitarian cargo with Zimbabwean Government.**

2. Shavaeland

1. Are we in our bid price including costs of clearing in the port of exit and port of entry?

- **Yes, all costs should be included.**

2. Who is responsible for the required permits to import mealie meal in the republic of Zimbabwe?

- **Service provider is responsible.**

3. Sethen Logistics Management

1. What is the validity of the tender?

- **120 days**

2. Who will be in charge of warehousing and scheduling in Harare?

- **DIRCO will provide warehouse details in Harare to the appointed bidder**

3. Who is in charge of clearance at the border?

- **Service provider will be responsible.**
- 4. Taking in consideration that a lot of cash is required during distribution in Zimbabwe, is there a possibility of getting a percentage of the project value upfront?
 - **No. Bidders are now only required to deliver to Harare and not to the regions. Cessions will also not be considered.**
- 5. What will the payment terms be, COD?

The service provider will invoice the Department per portion of delivered consignment after the consignment has been received in Zimbabwe and delivery note signed by recipient. Payment will be made within 30 days.

4. NEAD

1. Question regarding item 3.1.5 in the tender document: Do you mean you need the samples to be presented in 12,5 kg packaging? Can we present product samples in separate small packs (e.g. 500g) and then give you an example of packaging that we will be using?
 - **Samples should be in 12.5kg packaging.**
2. Is there a forklift to offload bags that are delivered on a pallet in Harare?
 - **DIRCO will arrange for offloading.**
3. How many bags of maize mealie can be accommodated in the warehouse where the maize mealie is to be delivered in Zimbabwe?
 - **Successful bidders will be provided with warehouse details**
4. Are we expected to just quote a rate per km for transport from South Africa to Harare as indicated in SBD 3.1 or should we give you total transport cost from South Africa to Harare?
 - **Bidders will only be delivering to Harare and are no longer required to deliver to the regions. DIRCO will provide details regarding the warehouse to the successful bidder. It is therefore not the responsibility of the service provider to have a storage facilities in Harare. SBD 3.1 (Pricing Schedule) has been amended accordingly.**
5. Is "Total Price B" in SBD 3.1 supposed to include transport for both the South Africa to Harare and the Harare to the regions legs of the transport? This seems to contradict what is mentioned under point 4.4.1 under the heading "Transportation".
 - **Bidders will only be delivering to Harare and are no longer required to deliver to the regions. DIRCO will provide details regarding the warehouse to the successful bidder. It is therefore not the responsibility of the service provider to have a storage facilities in Harare. SBD 3.1 (Pricing Schedule) has been amended accordingly.**
 - **Warehouse address will be provided to the successful bidder.**

5. Lennox

Please kindly clarify on the sample requirements:

1. Is it just the branded packaging sample required or...
 - **Provide the sample in 12,5kg packaging without branding.**
2. Is the Mealie Meal also included meaning it's a filled bag.
 - **Yes the mealie meal should be included**

6. Andries Mangokwana

1. Response to questions- There is a deadline for asking questions. Could we get a deadline for your responses. This will help us to plan.

This serves as a final response to the questions raised by bidders.

2. Economic Empowerment- If the contract is awarded to a 100% owned Black company, does the 30% sub contract to women, youth and people with disability applies?

- **Yes it does apply.**

3. Financial viability-Will you accept proof of financial viability from other sources/ agencies/ companies except the bank?

- **Yes, as long as the source is a registered financial services provider.**

4. Quantity of maize per District- Is it possible to give us the quantity of maize meal per District? This will help with estimating transport costs.

- **Bidders will only be delivering to Harare and are no longer required to deliver to the regions. DIRCO will provide details regarding the warehouse to the successful bidder. It is therefore not the responsibility of the service provider to have a storage facilities in Harare. SBD 3.1 (Pricing Schedule) has been amended accordingly.**
- **Warehouse address will be provided to the successful bidder.**

5. Route SA to Harare- Could you please share with us the rationale to why the maize meal has to be transported to Harare and not directly to the Districts?

- **Bidders will only be delivering to Harare and are no longer required to deliver to the regions. DIRCO will provide details regarding the warehouse to the successful bidder. It is therefore not the responsibility of the service provider to have a storage facilities in Harare. SBD 3.1 (Pricing Schedule) has been amended accordingly.**
- **Warehouse address will be provided to the successful bidder.**

7. Yves and Harvest

1. Can maize meals be delivered from South Africa directly to each province or shall we understand and conclude maize meal need to be delivered to Harare first and thereafter, transport need to be arranged from Harare to respective provinces?

- **Bidders will only be delivering to Harare and are no longer required to deliver to the regions. DIRCO will provide details regarding the warehouse to the successful bidder. It is therefore not the responsibility of the service provider to have a storage facilities in Harare. SBD 3.1 (Pricing Schedule) has been amended accordingly.**
- **Warehouse address will be provided to the successful bidder.**

2. Also, confirm if it is the same truck/driver who deliver to Harare who will need to take the stock to respective region or shall we understand we need to organise a separate transport from Harare to respective regions? **Dineo**

- **Bidders will only be delivering to Harare and are no longer required to deliver to the regions. DIRCO will provide details regarding the warehouse to the successful bidder. It is therefore not the responsibility of the service provider to have a storage facilities in Harare. SBD 3.1 (Pricing Schedule) has been amended accordingly.**
- **Warehouse address will be provided to the successful bidder.**

3. Can we have the quantity or % stock split between respective regions/cities?

- **Bidders will only be delivering to Harare and are no longer required to deliver to the regions. DIRCO will provide details regarding the warehouse to the successful bidder. It is therefore not the responsibility of the service provider to have a storage facilities in Harare. SBD 3.1 (Pricing Schedule) has been amended accordingly.**
- **Warehouse address will be provided to the successful bidder.**

Please confirm if this bid follows 80/20 or 90/10 Preferential Point System;

- **90/10**

3. Do we need to send samples with our tender submission or shall we understand and conclude samples are only provided and needed at times of award?

- **Samples should be provided with the tender submission.**

4. Will DIRCO accept a letter of intent to pay for stock issued by our Funders/Investment Company as a proof of financial viability or shall we understand and conclude DIRCO specifically only need "bank guaranty" as issued by a Bank?

- **Yes, as long as Funders/Investment Company it is a registered Financial Service Provider.**

8. Sizo Mcunu

1) Will your Department issue documentation for goods to be transported over the border because the border is problem. Especially getting clearance. Is it cleared by both Governments?

- **Bidders must arrange all necessary logistics activities by themselves including all costs for customs clearances. DIRCO will facilitate for the ease of movement of Humanitarian cargo with Zimbabwean Government.**

2) Do all the 5,625 tons have to go by Road? Can we not use Air Cargo to take a portion of the goods as it will be quicker?

- **Road transport should be used as stipulated in the Terms of Reference.**

3) What happens when we get the trucks to Harare? Do we offload the goods their? I see that there other destinations that the Maize needs to be delivered too as well? If there are stopover in Harare how long, do they stay in the City before they commence to the smaller towns?

- **Bidders will only be delivering to Harare and are no longer required to deliver to the regions. DIRCO will provide details regarding the warehouse to the successful bidder. It is therefore not the responsibility of the service provider to have a storage facilities in Harare. SBD 3.1 (Pricing Schedule) has been amended accordingly.**
- **DIRCO will arrange for offloading, warehouse address will be provided to the successful bidder**

4) Do we have to take 8 months to deliver all Cargo or can we do in a shorter time frame?

- **Shorter timeframe is preferred.**

5) In the document you requested samples of the packaging? But also mentions that it will be required when the supplier has qualified for the 2nd stage? Please clarify?

Samples are required to be submitted with the tender and there will be a site inspection conducted as per the Terms of References.

9. Themba Maseko

1. Distance from Harare to each of the 7 districts

- **Bidders will only be delivering to Harare and are no longer required to deliver to the regions. DIRCO will provide details regarding the warehouse to the successful bidder. It is therefore not the responsibility of the service provider to have a storage facilities in Harare. SBD 3.1 (Pricing Schedule) has been amended accordingly.**
- **Warehouse address will be provided to the successful bidder.**

2. The actual name of the location at which delivery is intended and the GPS coordinates of each location

- **The warehouse address in Harare will be provided to the successful bidder in Harare.**

3. Target population per district

- **Goods to be delivered to a warehouse in Harare.**

4. The number of bags to be given to each district in total

- **Bidders will only be delivering to Harare and are no longer required to deliver to the regions. DIRCO will provide details regarding the warehouse to the successful bidder. It is therefore not the responsibility of the service provider to have a storage facilities in Harare. SBD 3.1 (Pricing Schedule) has been amended accordingly.**

5. The number of bags to be given to each district per month

- **Bidders will only be delivering to Harare and are no longer required to deliver to the regions. DIRCO will provide details regarding the warehouse to the successful bidder. It is therefore not the responsibility of the service provider to have a storage facilities in Harare. SBD 3.1 (Pricing Schedule) has been amended accordingly.**

6. Will secure storage be provided by DIRCO at the distribution point in Harare? Depend on timing and travel logistics there might be a need for overnight storage.

- **Bidders will only be delivering to Harare and are no longer required to deliver to the regions. DIRCO will provide details regarding the warehouse to the successful bidder. It is therefore not the responsibility of the service provider to have a storage facilities in Harare. SBD 3.1 (Pricing Schedule) has been amended accordingly.**
- **Warehouse address will be provided to the successful bidder.**

7. Evaluation Methodology, Sub-contracting of minimum of 30%:

7.1 If the bidder is an EME or QSE and at least 51% owned by blacks or black women, is the 30% subcontracting still a separate requirement or there is no need to sub-contract?

- **Yes there has to be a 30% subcontracting**

10. Interlink SCS

As per the above BID reference no please can I have so clarity on the below questions:

- 1) Can we provide quotes for transportation only?
 - **No, service providers should quote for the whole project.**
- 2) Will we be able to quote on 25KG bags due to shortage of the 12.5KG
 - **No, service providers should bid for 12,5kg as per specifications.**
- 3) What would be the standing time in Harare and offloading points
 - **Bidders will only be delivering to Harare and are no longer required to deliver to the regions. DIRCO will provide details regarding the warehouse to the successful bidder. It is therefore not the responsibility of the service provider to have a storage facilities in Harare. SBD 3.1 (Pricing Schedule) has been amended accordingly.**
 - **DIRCO will facilitate offloading**
- 4) What is the operating hours at Harare and at offloading points also the number of working days
 - **Bidders will only be delivering to Harare and are no longer required to deliver to the regions. DIRCO will provide details regarding the warehouse to the successful bidder. It is therefore not the responsibility of the service provider to have a storage facilities in Harare. SBD 3.1 (Pricing Schedule) has been amended accordingly.**
 - **DIRCO will facilitate offloading**
- 5) Will we be able to produce samples once we short listed
 - **No, samples are required together with the tender submission.**

11. Tsimba Brands

I am representing a commodities trading business interested in the above mentioned tender and I have a question with regards to logistics.

I went through the tender document with great interest. I need clarity with regards to DIRCO's standing with regards to taxes, as this is a Humanitarian act as a prospective service provider will I be exempted from levy taxes and customs? I am well aware that certain NPO's (non- profit organisations) that I've had an opportunity to work with are exempted and as a spill over organisations contracted to them to transport/deliver necessities were exempted at borders of entry. I was requesting a confirmation if this is the same with DIRCO, as we are compiling the quotation and wanted to quote accordingly.

- **Bidders must arrange all necessary logistics activities by themselves including all costs for customs clearances. DIRCO will facilitate for the ease of movement of Humanitarian cargo with Zimbabwean Government.**

12. Lono Group

I'm writing this email to get an understanding on how long is maize meal is supposed to be stored in Zimbabwe before being distributed to its final destinations?

- **Bidders will only be delivering to Harare and are no longer required to deliver to the regions. DIRCO will provide details regarding the warehouse to the successful bidder. It is therefore not the responsibility of the service provider to have a storage facilities in Harare. SBD 3.1 (Pricing Schedule) has been amended accordingly.**
- **Warehouse address will be provided to the successful bidder.**

Second the bid is only focusing on getting the maize meal into Zimbabwe and from there to the 7 different areas only or we would have to store it in these different provinces as well?

- **Bidders will only be delivering to Harare and are no longer required to deliver to the regions. DIRCO will provide details regarding the warehouse to the successful bidder. It is therefore not the responsibility of the service provider to have a storage facilities in Harare. SBD 3.1 (Pricing Schedule) has been amended accordingly.**
- **Warehouse address will be provided to the successful bidder**

13. Leah Ledwaba

1. what is the allocation of goods amongst the different provinces/regions. 1st load of 50% what is the allocation per regions, also the subsequent deliveries, how are they allocated?

- **Bidders will only be delivering to Harare and are no longer required to deliver to the regions. DIRCO will provide details regarding the warehouse to the successful bidder. It is therefore not the responsibility of the service provider to have a storage facilities in Harare. SBD 3.1 (Pricing Schedule) has been amended accordingly.**
- **Warehouse address will be provided to the successful bidder**

2. transportation from South Africa to Harare, a super link truck might be the ideal. From Zimbabwe to the two provinces of Masvingo and Manicaland, how will the allocation of goods be made? It might be cheaper to transport one province at a time. This question is asked, to establish vehicle size required from Harare to the region.

- **Bidders will only be delivering to Harare and are no longer required to deliver to the regions. DIRCO will provide details regarding the warehouse to the successful bidder. It is therefore not the responsibility of the service provider to have a storage facilities in Harare. SBD 3.1 (Pricing Schedule) has been amended accordingly.**
- **Warehouse address will be provided to the successful bidder.**

14. Mzoxolo Jakavula

I'm writing on a query re' the supply of Super Maize Meal, please advise on the packaging material: Would it have to be the PolyBag or PaperBag?

- **PolyBag will be acceptable.**

15. Thembinkosi Mabaso

1. i will like to know at harare do you have a warehouse that I'm going to deliver at?

- **Bidders will only be delivering to Harare and are no longer required to deliver to the regions. DIRCO will provide details regarding the warehouse to the successful bidder. It is therefore not the responsibility of the service provider to have a storage facilities in Harare. SBD 3.1 (Pricing Schedule) has been amended accordingly.**
- **The warehouse address will be provided to the successful bidder by DIRCO**

2. transport from Harare to regions do you have a storage also or we are going to distribute out selfs and how many bags must be delivered to regions, chipinge, chimanimani, buhera, Nikita, mutare, guru and chiredzi

- **Bidders will only be delivering to Harare and are no longer required to deliver to the regions. DIRCO will provide details regarding the warehouse to the successful bidder. It is therefore not the responsibility of the service provider to have a storage facilities in Harare. SBD 3.1 (Pricing Schedule) has been amended accordingly.**
- **The warehouse address will be provided to the successful bidder by DIRCO**

At Harare does the warehouse can accommodate 450 000 bags of 12,5 kg because we can deliver all at the same time before 8 month

- **Bidders will only be delivering to Harare and are no longer required to deliver to the regions. DIRCO will provide details regarding the warehouse to the successful bidder. It is therefore not the responsibility of the service provider to have a storage facilities in Harare. SBD 3.1 (Pricing Schedule) has been amended accordingly.**
- **The delivery will have to be staggered as you cannot have over 200 trucks on the road at the same time.**

16. Soretha Strydom

3.Specifications:

3.1.4 Please provide the design of the logo to be printed on the bags.

- **Logo is not required with samples.**

3.1.5 Where and when should the product samples be delivered? In order to supply the samples in the packaging we need the logo/branding

- **Product sample should be submitted together with tender document on or before the closing date of the tender at the tender box.**

3.1.7 Will it be in order if we deliver the maize meal earlier than the 8 month contract period

- **Shorter period is acceptable**

4.4 Transportation:

Do you have a warehouse in Harare where we must deliver the product? If so please supply the address? If not can we recommend a warehouse at your cost?

- **Bidders will only be delivering to Harare and are no longer required to deliver to the regions. DIRCO will provide details regarding the warehouse to the successful bidder. It is therefore not the responsibility of the service provider to have a storage facilities in Harare. SBD 3.1 (Pricing Schedule) has been amended accordingly.**
- **The warehouse address will be provided to the successful bidder by DIRCO**

17. Cris Dzuranyama

Would like to ask who will be liable for the export duties for the trucks shipping to Zimbabwe via customs in terms of customs duties, clearing and freight forwarding documentation.

If it's for the awarded bidder, should that be then tabloid in the project plan?

- **Bidders must arrange all necessary logistics activities by themselves including all costs for customs clearances. DIRCO will facilitate for the ease of movement of Humanitarian cargo with Zimbabwean Government.**

18. Yolandi Immelman

1. Art work regarding the bags, do you have a template or design with pantone colours in order for us to budget accordingly?

- **Branding will be in a form of a South African flag in full colours, size A4.**
- **Branding is not required with the samples. This will be provided to the successful bidder, costs should be included in the quotation.**

2. Do we have to submit a sample of the bag and product with the tender or only after the bidder has been appointed?

- **Sample should be provided with the tender submission.**

19. SAYM Green Unit

1. Kindly provide the logo of the South African flag for branding of packaging.

- **Branding will be in a form of a South African flag in full colours, size A4.**
- **Branding is not required with the samples. This will be provided to the successful bidder, costs should be included in the quotation.**

2. Secondly we wanted to get clarity whether the consignment will be offloaded in Harare then transported to the destinations later?

- **Bidders will only be delivering to Harare and are no longer required to deliver to the regions. DIRCO will provide details regarding the warehouse to the successful bidder. It is therefore not the responsibility of the service provider to have a storage facilities in Harare. SBD 3.1 (Pricing Schedule) has been amended accordingly.**

20. Cannon Mohammed

1. Because in Zimbabwe they are using special and super maize is it possible if we mix as well?

- **No, Super Maize meal should be provided as specified in the Terms of Reference.**

2. who arrange the Export permit and clearance of the maize at the Boarders?

- **Bidders must arrange all necessary logistics activities by themselves including all costs for customs clearances. DIRCO will facilitate for the ease of movement of Humanitarian cargo with Zimbabwean Government.**

3. How do you want your samples in case can I submit everything when the date closing.

- **Samples should be submitted together with the tender document**

21. Cartlex Trade

Is a bidder allowed to join venture with more than one company? Eg. I the bidder have joint venture with the manufacturing company of super maize mill and a logistics company for transporting the goods.

- **Yes a joint venture is allowed, it should be in line with the Terms of Reference and Joint Venture regulations.**

22. Farai Nyereyegona

We are busy prepping documents for the above tender and I just wanted to touch base on the specified Port of Entry into Zimbabwe for this contract.

Previous experience has taught us that if the permits are issued with Plumtree as the Port of entry into Zimbabwe the clearing process is smoother and faster.

If you can advise on this it will help a lot as this affects the price of transport to Harare.

The appointed service provider is responsible for permits and clearance

Is the bag design available as to how you want the flag on the bags re size dimensions.

- **Branding will be in a form of a South African flag in full colours, size A4.**
- **Branding is not required with the samples. This will be provided to the successful bidder, costs should be included in the quotation.**

23. Bongi@boansupplies.com

In addition to the questions raised earlier, please also confirm the following:

What is the quantity required per region to which maize deliveries will be done?

- **Bidders will only be delivering to Harare and are no longer required to deliver to the regions. DIRCO will provide details regarding the warehouse to the successful bidder. It is therefore not the responsibility of the service provider to have a storage facilities in Harare. SBD 3.1 (Pricing Schedule) has been amended accordingly.**

What is the size of the warehouse in Harare and is there a forklift?

- **The warehouse address will be provided to the successful bidder by DIRCO, offloading will be arranged by DIRCO**

For invoicing, can we issue an invoice upon dispatching the maize or will you need confirmation of receipt from Harare reflected on the invoice?

The service provider may invoice the department after the delivery has been made and received at Zimbabwe. A signed delivery note should be provided with the invoice.

1. R5m bank guarantee is required to ensure sustainability of the business
 - **Yes, as long as the source is a registered financial services provider.**
2. GMO can be supplied to Zimbabwe, to specify that quote is non-GMO or GMO as it will have an impact on the price.
GMO is required as specified in the Terms of Reference.

3. B-BBEE affidavit or SANAS can assist with scoring
Either of the two will be accepted
4. Dirco Number is the tender number
Yes it is.
5. Administration outline is critical that is to provide information requested as specified in the tender.
Yes
6. When the first supply or shipment would be expected in terms of your timelines and the quantity.
The first consignment (that should constitute 50% of the total consignment) must be delivered within One Hundred days (100) days after signing of the appointment letter and the project to be completed within eight (8) months from the date of appointment.

24. Joyce Muswaka

1. My question is that Zimbabwean companies are they allowed to tender for this since its going to Zimbabwe

No, only companies registered on the RSA National Treasury's Central Supplier Database are allowed to bid.

2. The transport companies from Zimbabwe to transport around.

No, only companies registered on the RSA National Treasury's Central Supplier Database are allowed to bid.

3. is it possible that a South African company can supply mealie- meal and Zimbabwean company can provide a storage and transport

No, only companies registered on the RSA National Treasury's Central Supplier Database are allowed to bid.

25. Samuel Kubushi

1. EVALUATION METHODOLOGY

Phase 1: Response Criteria (page 5 of ToR)

Submission of verifiable capacity to deliver the services and goods (financial viability).

Bidders should be able to provide proof (Financial guarantees/bank guarantee that they have access to finance of a minimum of five (5) million Rand to procure, supply and deliver the goods and services.

Question

How will the above Response Criteria be evaluated since it does not form part of the **Phase 2: Functionality Criteria** and nor weight is assigned to it?

Responsive Criteria is all the requirements that bidders must fully comply with for them to be considered for the next phase of evaluation.

26. Leah Ledwaba

1. Could you please share the imperative to travel to Harare, then the various regions. From South Africa, it is more efficient (cheaper and fuel supply) to travel to the various regions.

- **Bidders will only be delivering to Harare and are no longer required to deliver to the regions. DIRCO will provide details regarding the warehouse to the successful bidder. It is therefore not the responsibility of the service provider to have a storage facilities in Harare. SBD 3.1 (Pricing Schedule) has been amended accordingly.**
- **The warehouse address will be provided to the successful bidder by DIRCO**

2. One hundred days, is it working or calendar days?

- **Calendar days**

3. My company Lema Industrial Solutions (LIS) will be responding to the tender, supported by a super maize meal supplier and logistics company, making more than 75% of the contract a sub-contracted. Does this disqualify LIS?

- **Service Providers can bid as a Joint Venture.**
- **For this project, a minimum of 30% of the contract value must be subcontracted.**

27. Rob Johnston

May I kindly request your assistance in providing feedback to the following questions related to Bid Number DIRCO 01-2020/21.

1. The tender document stipulates that all product needs to be sent to Harare as a central point - Is this where the distribution for this bid ends, or is there a requirement to also to ship the stated quantities to the various locations as some of the shipment and re-shipment will essentially covers the same ground and it will be cost effective to ship straight to site.

- **Bidders will only be delivering to Harare and are no longer required to deliver to the regions. DIRCO will provide details regarding the warehouse to the successful bidder. It is therefore not the responsibility of the service provider to have a storage facilities in Harare. SBD 3.1 (Pricing Schedule) has been amended accordingly.**
- **The warehouse address will be provided to the successful bidder by DIRCO**

2. Finance - how will the payments be made and at what intervals? What is the guarantee of timely payment?

The service provider will invoice the Department per portion of delivered consignment after the consignment has been received in Zimbabwe and delivery note signed by recipient. Payment will be made within 30 days.

3. Is there a storage location in Harare? Is this location secure as essentially the goods will remain our property until paid for

- **Yes, the warehouse address will be provided by DIRCO to the successful bidder.**

Will duties / import and export duties need to be paid and who is responsible for this?

The service provider will be responsible for the costs

5. Many trucking organisations are not willing to cross border transport with Zimbabwe - do you know if this is because of high risk of theft or other issues?

Goods should be insured by the service provider

6. The tender specifies Road transport but would it be possible to consider rail to Harare and then road out to the stated regions

No. only road transport should be used.

7. When will the first consignment be due

The first consignment (that should constitute 50% of the total consignment) must be delivered within One Hundred days (100) days after signing of the appointment letter and the project to be completed within eight (8) months from the date of appointment.

8. What restrictions are likely to be in place due to Covid-19?

Essential cargo is allowed

9. What quantity of goods will get redirected to which regions from Harare - this will trucks and onward transport requirements. What are the likely intervals to allow for truck planning.

- **Bidders will only be delivering to Harare and are no longer required to deliver to the regions. DIRCO will provide details regarding the warehouse to the successful bidder. It is therefore not the responsibility of the service provider to have a storage facilities in Harare. SBD 3.1 (Pricing Schedule) has been amended accordingly.**
- **The warehouse address will be provided to the successful bidder by DIRCO**

What are the likely border controls

Bidders must arrange all necessary logistics activities by themselves including all costs for customs clearances. DIRCO will facilitate for the ease of movement of Humanitarian cargo with Zimbabwean Government.

11. What about border fees and delays at border control

Bidders must arrange all necessary logistics activities by themselves including all costs for customs clearances. DIRCO will facilitate for the ease of movement of Humanitarian cargo with Zimbabwean Government.

12. What are the current state of the roads

Service provider to establish

13. Are there travels restrictions on any of the roads

Service provider to establish

14. What is the general risk of our team ie. safety of goods and staff

Service provider to arrange insurance as specified in the Terms of Reference.

15. Could there be a back to back deal of any kind that would see us bringing the trucks back full instead of empty

No, DIRCO only requires the service provider to deliver the consignment to Harare, Zimbabwe.

16. Are there any petrol / diesel issues in Zimbabwe that would see us having issues with the filling of trucks etc, especially now with diesel shortages locally as well.

Service provider to establish

17. What is the currency that will need to be used to fuel trucks / hotels etc. Also, cash or card

Service provider to establish

28. Amrita Shreelal

Query 1.

Closing dates for the Bid

Please kindly clarify the "closing date" for this bid as "closing dates" of 15th June 2020 @ 11h00 and 19th June 2020 @ 11h00 are shown in different parts of the document?

- **19 June 2020**

Query 2.

Point 3.1.4 - Packaging shall be branded with a logo with a South African flag which will be provided

.....

--> For purposes of costing, are you able to provide more details on the logo in terms of the size / colour + is there additional wording [for example: Not for Resale] + how large is the South African flag that must be shown on the packaging and must it be in colour or black & white?

- **Branding will be in a form of a South African flag in full colours, size A4.**

Query 3.

Point 3.1.5 - The successful bidders to submit products samples in the packaging that will be used in the actual consignment, and with appropriate descriptions

--> Is this sample required to be attached with the documents at time of submission on the closing date?

Samples should be provided with the tender documents

Query 4.

Point 6.1 - The applicable formula (90/10) will be utilised to evaluate this bid, of which eighty (90) points are allocated for price, and the remaining twenty (10) points are for BBBEE points

--> Please could you kindly confirm the evaluation criteria as there are discrepancies where the words do not match the figures shown. Is the criteria to be used at ninety (90) for price + ten (10) for BBBEE or at eight (80) for price + twenty (20) for BBBEE?

90/10

Query 5.

Form "SBD3.1" - Transport Costs

--> For transport from Point of Origin to Harare, there's no difficulty in quoting prices on the 450 000 bags of Maize Meal as the quantity is defined. However, please confirm further if:

- **Bidders will only be delivering to Harare and are no longer required to deliver to the regions. DIRCO will provide details regarding the warehouse to the successful bidder. It is therefore not the responsibility of the service provider to have a storage facilities in Harare. SBD 3.1 (Pricing Schedule) has been amended accordingly.**

a) Unloading costs in Harare must be included in the pricing?

No.

b) Warehousing costs in Harare must be included in the pricing?

No.

Further, in quoting from Harare to the other areas [Chipinge, Chimanimani, Buhera, Bikita, Mutare, Gutu, Chiredzi) to quote a price per kilometer is not feasible as:

29. Golden Apex

2- TERMS OF PAYMENT:

Will payment be done after A) 30 days of each invoice, or
B) after every delivery or C) after a specific amount has been delivered?

The service provider will invoice the Department per portion of delivered consignment after the consignment has been received in Zimbabwe and delivery note signed by recipient. Payment will be made within 30 days.

3- FINANCIAL GUARANTEE:

Will a financial guarantee also be needed for sub-contractors and if so how much?

No it is only required from the main bidder.

4- LOGISTICS EXPERIENCE:

Who should submit this proof of experience?

The supplier, the mill or the logistics (freight) company?

Proof must be from the main bidder.

5- PREVIOUS SIMILAR PROJECTS:

Should this proof be provided by the Supplier's mill or the Milling company?

Proof must be from the main bidder.

6- LOGO (and Details):

The only specified logo is the South African flag.

Wording to be provided

Which other logos should be on the packaging? The suppliers? The milling company? Subcontractors?

- Branding will be in a form of a South African flag in full colours, size A4.
- Branding is not required with the samples. This will be provided to the successful bidder, costs should be included in the quotation.

Also, should nutritional details also be printed on the packaging?

Yes they should be printed on the packaging.

7- SECTION 5.3 Stage 2: Site Inspection:

Kindly explain the last bit;

"In case of subcontracting visit must be facilitated"

Yes it must be facilitate by the main bidder.

8- SITE INSPECTION:

Is the site inspection done before or after the award of the Tender?

Before award as part of the evaluation

10- SUBMISSION:

"Submit one original + two Copies"

Does this include supporting documents? –

Yes

Should the copies be certified? –

No

30. Andries Magagula

in Harare where we drop off, must we quote also the delivery from Harare to the otherside drop offs like Chimanimani, Gutu, Chipinge and etc.

- **Bidders will only be delivering to Harare and are no longer required to deliver to the regions. DIRCO will provide details regarding the warehouse to the successful bidder. It is therefore not the responsibility of the service provider to have a storage facilities in Harare. SBD 3.1 (Pricing Schedule) has been amended accordingly.**
- **The warehouse address will be provided to the successful bidder by DIRCO**

31. Lesedi Moseki

1. Is it 450 000 units of 12,5kg or 450 000 tons of 12,5kg?
It is 450 000 units.
2. What are the terms of payments. Is it every after delivery or 10 days account?
The service provider will invoice the Department per portion of delivered consignment after the consignment has been received in Zimbabwe and delivery note signed by recipient. Payment will be made within 30 days.
3. In terms of the sample. Do we delivery the sample after appointment?
Samples should be provided with the tender documents.
4. Does the inspection take place after the appointment?
The inspection takes place during the evaluation process. Before appointment.

5. How much is the freight insurance requirement?
Insurance should cover all the risks related to the project.
6. Are we allowed to have the RSA logo provided by you then include ours also on each unit?
No, only the RSA logo should be on the packaging
7. In terms of delivery to Harare, is it compulsory for our trucks to delivery to the listed regions within ZIM
 - **Bidders will only be delivering to Harare and are no longer required to deliver to the regions. DIRCO will provide details regarding the warehouse to the successful bidder. It is therefore not the responsibility of the service provider to have a storage facilities in Harare. SBD 3.1 (Pricing Schedule) has been amended accordingly.**
 - **The warehouse address will be provided to the successful bidder by DIRCO**
8. In addition, Should we quote for transportation with separate projected km for each listed regions after dispatch in Harare?
 - **Bidders will only be delivering to Harare and are no longer required to deliver to the regions. DIRCO will provide details regarding the warehouse to the successful bidder. It is therefore not the responsibility of the service provider to have a storage facilities in Harare. SBD 3.1 (Pricing Schedule) has been amended accordingly.**
 - **The warehouse address will be provided to the successful bidder by DIRCO,**